A HEARTY HANDSHAKE:
Improving Collaboration between Admissions Officers and Registrars

Presented by:

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Tuesday, April 3, 2012 – 3:45pm
Session ID 302
SESSION RULES OF ETIQUETTE

- Please turn off your cell phone.
- If you must leave the session early, please do so as discreetly as possible.
- Please avoid side conversation during the session.

THANK YOU FOR YOUR COOPERATION!
TODAY...

• Over 35 graduate and undergraduate programs.
• Regionally accredited by the Southern Association of Colleges and Schools (SACS).
• More than 150 locations around the world with residential campuses in Daytona Beach, Florida and Prescott, Arizona.
ABOUT SHENANDOAH UNIVERSITY

• Fall 2011 enrollment of 4052 (1762 Grad and 2290 Undergrad)
• More than 80 programs of study offered in 6 schools
• Residential campus
• Mostly classroom-based course delivery but some online courses too
• Largest student populations: undergraduate, Conservatory, and health profession programs of study
• International focus: Global Citizenship Project
CCI Introduction

- Corinthian Colleges, Inc. is one of the largest post-secondary career education companies in North America.
  - Everest Institute
  - Everest College
  - Everest University
  - Everest College Phoenix
  - WyoTech
  - Heald College
- 94,860 students and operated 107 schools in 26 states and 16 colleges in the province of Ontario (as of 12/31/11)
Accreditations

• Regional Accreditation
  • HLC NCA – Everest College Phoenix
  • WASC Jr – Heald College

• National Accreditation
  • ACICS – Everest
  • ACCSC – Everest & WyoTech
It Takes a Superhero...

**Admissions**
- Applications: 19,000/year
- Decisions: 14,600/year

**Registrar**
- Active Population: 25,000 students
- Graduating: 4,000/year
- Transcripts: 12,000-15,000/year

Embry-Riddle Aeronautical University Worldwide
Enrollment Management
Collaboration is Key

- Interdepartmental Meetings
- Catalog Review
- Shared Goals
- Quality vs. Quantity
- Shared Report Structure
- Proximity Helps
WITH EACH UNIVERSITY, NEW EXPERIENCES...

• Private, public, not-for-profit and for-profit institutions
• Online, campus-based and hybrid course delivery methods
• Student populations from 3,000 to 60,000
• Recent Institutions: Illinois Institute of Technology
  American Public University System
  Walden University

American Public University System
Who knew a Registrar & Director of Admission could be so close?

Walden University
“If you do not change you can become extinct!” -Spencer Johnson

Shenandoah University
Who is the new kid on the block creating chaos?

Some thoughts about Institutional Research
PUTTING THE PIECES TOGETHER

TOLERANCE

R.E.S.P.E.C.T.

LEAD BY EXAMPLE

INHERITING OUR TEAMS

EMBRY-RIDDLE Aeronautical University WORLDWIDE
ENROLLMENT MANAGEMENT
DIFFICULT DECISIONS

- INTERNATIONAL STUDENTS
- WEIRDO CASES
- HEARTSTRING CASES
- ACADEMIC STANDARDS & ADMISSIONS COMMITTEE (ASAC)
CONVERSION = CHAOS!
(Resounding Applause)